

Bryant Structures, Inc.

People and Projects of the Highest Quality



Shore Drive over Little Creek— Photo: Property of Bryant Structures, Inc.

Serving clientele by delivering exceptional service without sacrificing quality is the hallmark of any reputable contractor. Yet when knowledge, expertise and integrity are the

words that come to mind when those same valued clients describe a particular construction company, it is no exaggeration to say they are in a class by themselves. For more than four decades,

Bryant has been making those accolades the backbone of a company that has a passion for exceeding client expectations and providing the right solutions for a wide range of challenging projects.

Founded in 1984 as Bryant Contracting Inc. by a young entrepreneur named Barry Bryant, the company was born from his passion, energy, and enthusiasm for bridge and highway construction work. A graduate

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BRYANT STRUCTURES, INC.

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of Virginia Tech School of Engineering, Barry was already an industry veteran having worked for a bridge and highway company in Salem, Virginia. Without having much money to start his own company, his employer at the time, Doug McDowall, agreed to rent him the equipment to build his first small job. That first project provided enough capital to buy a used flatbed truck and some tools, and from that point, Bryant Contracting, Inc., was up and running. “From the very beginning, my goals were to perform construction work of the highest quality, have hard-working employees that cared about each other, and own dependable construction equipment,” explains Barry Bryant. “Equally important was that I insisted the company to be a first-class place for people to work and made sure our employees and their families had the best benefits, including health insurance and a generous retirement plan.”



Shore Drive Over Little Creek — Photo: Property of Bryant Structures, Inc.

After three decades of client satisfaction and project success, Barry began to execute a plan he had long been formulating for the company’s future. “I always envisioned the compa-

ny and people would continue to prosper long after I retired,” continues Barry. “To make that a reality I started a new company in 2016 called Bryant Structures, Inc. so that our employees would have an enjoyable place to work for the rest of their careers.” To allow Bryant Structures, Inc. the ability to preserve the values, mission, and reputation of Bryant Contracting, Inc. well into the future, key employees from Bryant Contracting, Inc. were established as leaders for the new company. Leading as President of Bryant Structures, Douglas W. Jackson, CPC has been with Bryant since 1999. With over 35 years of transportation construction industry experience including

estimating, scheduling, project management, contract administration, asset management, and operations management, Doug is responsible for managing Bryant’s construction services from estimating through project completion. Chief Financial Officer Alan P. Smith, CPA, has been with the firm since 1988 and manages accounting, finance, taxes, employment benefits, risk management, contracts, and bonding. Joining the firm in 2003, Brett T. Shankles P.E., is Vice-President and Project Manager and has served in roles from field operations to project management including planning, scheduling, construc-



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PROJECT PROFILE

Project: Shore Drive Over Little Creek

Owner: City of Norfolk, Virginia - Norfolk Residency

Description: This project exemplifies Bryant Contracting, Inc.'s commitment to quality in the face of complexity. The scope of work called for the existing bridge to be replaced in two stages with a much larger structure. The new bridge was substantially higher than the existing bridge over Little Creek which allows inland access to larger boats. Raising the grade within limited right of way required the use of large concrete retaining walls on each corner of the bridge. This \$9,400,000 project was a central feature of Norfolk's revitalization of the Ocean View area. As a result, the bridge and retaining walls contained numerous architectural features to enhance the structures' aesthetics. Red pre-cast concrete arch beams embellish the exterior of each bridge span, and these beams were so large that pre-casting them on site was the only viable construction method. BCI's quality commitment to complex concrete work is evident in the finished product and the rest of the project. This project was the Winner of VDOT's Hampton Roads District Construction Quality Award for 2002.



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tion operations, and design engineering services. Other key leadership team members include Project Superintendent Anthony DiTommaso, P.E., Construction Engineer Kevin Kewer, P.E., and Project Superintendent Daniel Hill.

Located near historic Williamsburg, Virginia, Bryant Structures, Inc. remains a heavy-highway contractor that focuses on civil projects such as highway bridges, pedestrian bridges, sheet-pile retaining walls, and concrete structures. "We primarily work in eastern Virginia area because the geology of the area usually requires the larger foundations that the equipment we own is suited for," states Brett. "The firm self-performs all phases of heavy construction including demolition, pile driving, sheeting and shoring, steel and pre-cast concrete erection, and concrete construction. Most of our projects are VDOT-owned, government funded projects." With three licensed engineers on staff, Bryant Structures also brings the ability to bring in-house engineering to each project as needed.

There are numerous strengths that set Bryant Structures apart as the leader in their industry, and each contribute to the company's mission to build bridges and roads of the highest quality in an environment where they feel challenged, secure, and rewarded. "At Bryant Structures, Inc. our distinguishing strengths

are the quality of our construction work and the quality of the people who commit themselves to the company's success," says Doug. "We can only achieve this by continuing to attract and train the most talented people in the road and bridge building industry." From their inception, Bryant has always made it a priority to not only attract the highest caliber team members but to retain them as well. "The number of long-term employees we have shows the focus on retaining employees and promoting from within rather than hiring outside the company for new projects," adds Doug. "Superintendents, foreman, and crane operators have retired while working at the company. The current senior crane operator started in 2001, while others in leadership positions have been here from 10 to over 20 years."

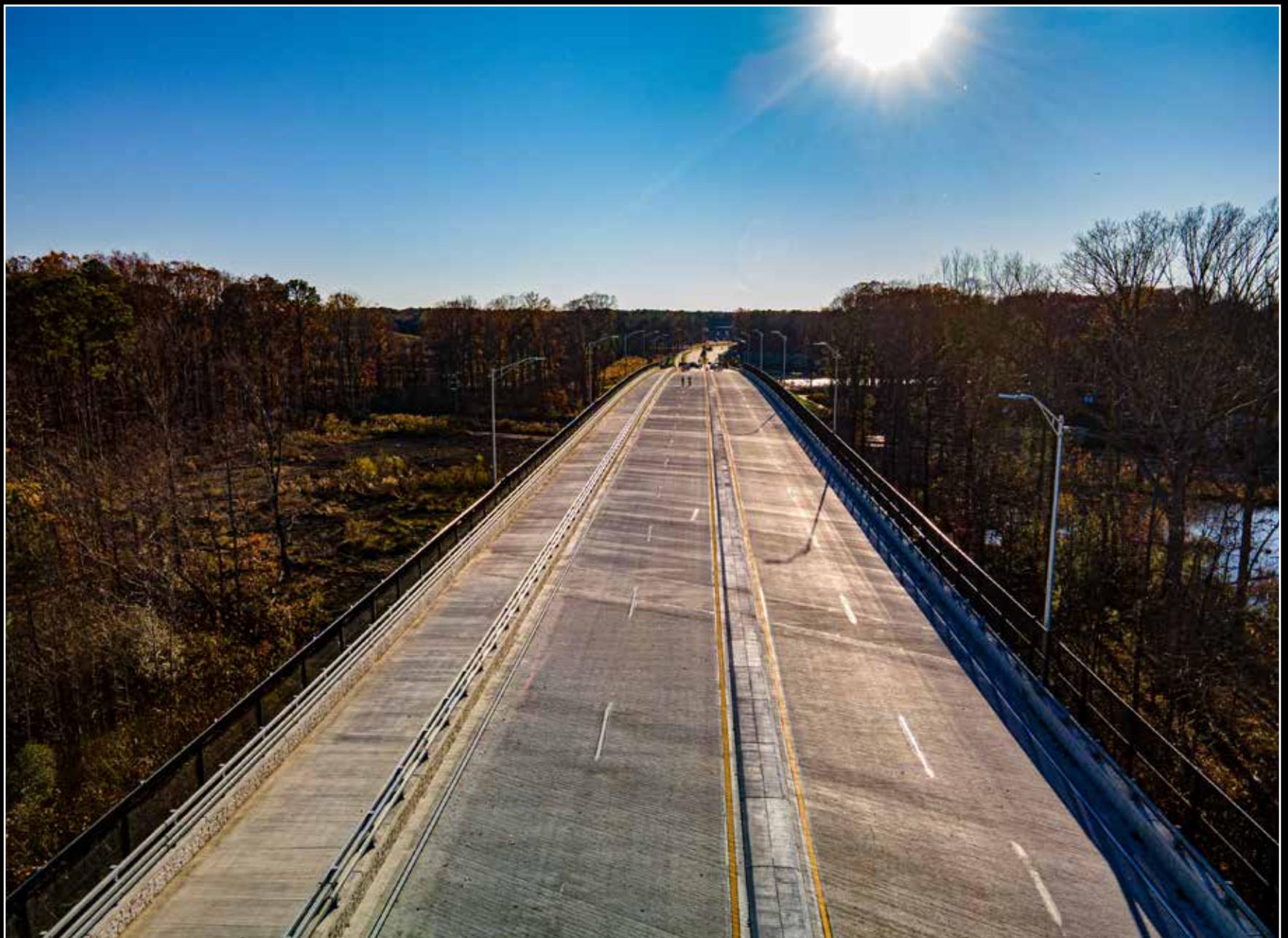
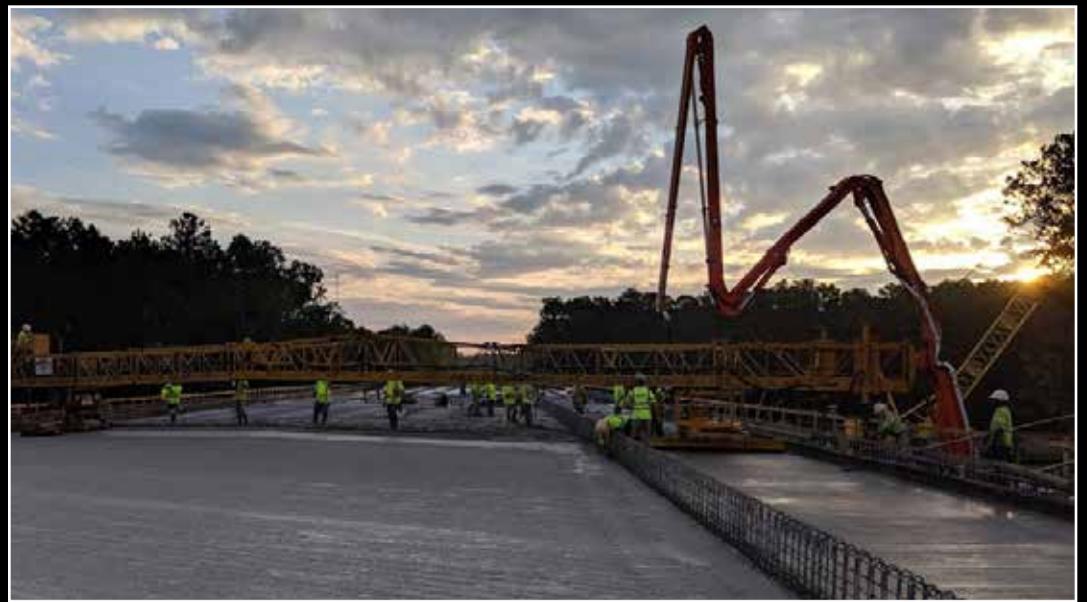
From the firm's earliest days, the leadership at Bryant has been committed to hiring the finest quality people to ensure quality project results. Two of those team members had a lasting impact on the success and direction of the company, Vice-President Carlos Secrist and Superintendent Bart Johnson. "Carlos supervised our field operations beginning 1986, and mentored several field engineers, leading to the next generation of superintendents," states Barry. "Carlos helped the company establish its longstanding reputation for quality work. Some of his projects later received awards from industry organizations." Carlos retired in 2010. "Bart served with distinction at Bryant from 1997 to 2018. "He also helped

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PROJECT PROFILE

Project: Atkinson Boulevard
Owner: City of Newport News, VA

Description: This \$50 million joint venture between Bryant Contracting, Inc. and Basic Construction Company, LLC created a new 4-lane road connecting Warwick Blvd. and Jefferson Ave. This project consisted of a 1,742 foot long bridge crossing active CSX railroad tracks, wetlands, and Interstate 64. At the time the project was completed, it was the longest continuous-span bridge with concrete girders in Virginia. Additionally, elaborate controlled fill and surcharges were present on each end of the bridge to account for expected settlement. This project started in September of 2017 and finished ahead of schedule in December 2020.





Atkinson Boulevard — Photo: Property of Bryant Structures, Inc.

BRYANT STRUCTURES, INC.

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develop a motivated group of field leaders, resulting in another crop of key management personnel” adds Doug. “Both Carlos and Bart’s selfless leadership and superb training skills ensured the success of the company for many years to come.”

Going hand-in-hand with the company’s experience and knowledge is the ability for Bryant Structures to handle difficult projects and tailor unique solutions for any issue. “Bryant partners with clients to find solutions and always bring them options to best keep the project on track,” says Brett. “We prioritize keeping the construction project moving forward even while trying to work out issues. We keep our crews working in areas they can while trying to resolve issues that were revealed. Our crews are professional and experienced, understanding the importance

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PROJECT PROFILE

Project: Dominion Blvd. Improvements

Owner: City of Chesapeake, VA

Description: Bryant Contracting, Inc. was one of four Dominion Boulevard Constructors joint venture partners, which was responsible for widening over 3 miles of Dominion Boulevard from two lanes to four lanes in each direction. Bryant constructed twin bridges over Bainbridge Blvd. and Great Bridge Blvd. and a ramp bridge that connected to Highway 168. Additionally, Bryant constructed and set beams over 35 of the pile bents and 2 of the abutments on the bridges over the Elizabeth River and drove over 600 ground improvement piles in areas with poor soils. This project offered many new opportunities for Bryant, including post tensioned beams, a post tensioned straddle bent cap, and 155’ long 85” Bulb-T girders, which, at the time, were the largest beams over land in the state of Virginia. This project was completed in December of 2016.





Dominion Boulevard Improvements — Photo: Property of Bryant Structures, Inc.



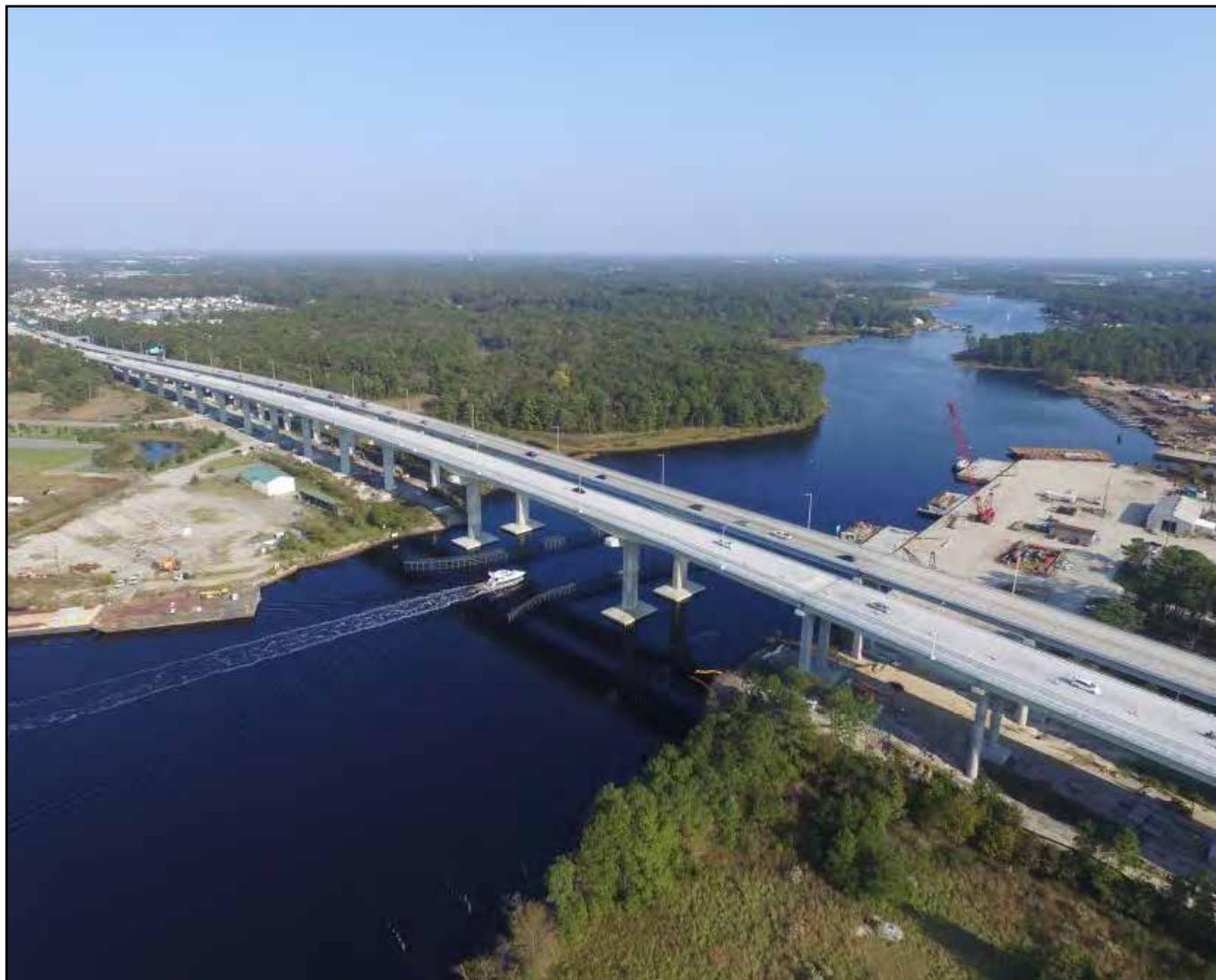
Dominion Boulevard Improvements — Photo: Property of Bryant Structures, Inc.

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of the client's goals." To further help in bringing proactive solutions to so many bridge and highway projects, Bryant Structures owns and operates a large inventory of specialized equipment. "We are able to build bridge projects with smaller crews compared to our competitors," continues Doug. "The fact that we own pile hammers, vibratory hammers, large crawler cranes, and temporary work bridges that provide access for our crawler cranes separates us from other contractors." Many larger companies performing similar work rent this type of equipment. "We also have in-house mechanics that can repair our equipment and fabricate temporary

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Dominion Boulevard Improvements — Photo: Property of Bryant Structures, Inc.

PROJECT PROFILE

Project: HRT Light Rail Project, Contract 20

Owner: Norfolk, VA

Description: This project was part of the Norfolk Light Rail Transit Project. Bryant Contracting, Inc. was responsible for the construction of a 3,011-ft. elevated railway and utility improvements. The bridge starts at the Harbor Park parking lot beneath I-264 and ends east of Brambleton Avenue, behind Norfolk State University. This geometrically complex urban structure traverses under I-264, over a mainline Norfolk and Southern Railroad track, under a Dominion Virginia Power 115 KW transmission line, over Park Avenue and finally over Brambleton Avenue before descending to grade behind Norfolk State University. Bryant's proactive coordination with HRT and impacted utilities resulted in a quality project that satisfied stakeholders.

After the contract was awarded, HRT reconfigured an elevated light rail boarding station over Brambleton Avenue. A Stair and Elevator Tower were added to the contract to access the elevated station. The Stair and Elevator Tower construction was unique in that it was between two elevated rail tracks and was new category of construction for Bryant. Final completion of the project was achieved in January 2011.



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structures,” adds Doug. “We do not have to depend on expensive outside support to repair equipment or to haul materials between projects.”

Completely committed to taking care of each client and project, Bryant Structures is equally dedicated to the values that drive their Mission. “At the top of our four core values is hard work,” explains Barry. “This helps ensure the long-term success of both the company and employees.” The remaining three core values, honesty, supportive community, and balance are also integral to the firm’s overall health. “We

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HRT Elevator Tower — Photo: Property of Bryant Structures, Inc.

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insist on honesty in all our actions to earn the respect of others and to protect the company's reputation," continues Doug. "We are also a community of workers who are sensitive to and supportive of each other's needs. This means we strive for balance for our team members, namely being respectful of our families and life outside of work."

As the leadership of Bryant Structures, Inc. looks to the future, there is every reason for excitement. Built on the foundation of knowledge, expertise, and integrity, Barry and his team continue to stand on a reputation of quality that has set the bar of excellence for over four decades. Expounding on the goals that will carry Bryant Structures into the next decade and beyond, the company knows that to successfully move forward they should always remember the past and the quality that is synonymous with their name. "One of our most important goals is keeping the company going after Mr. Bryant fully retires.," states Alan. "He created Byrant Contracting, Inc. to build quality projects while simultaneously providing a safe place for people to work. Even with the transition to Bryant Structures, Inc., it is still the same company with the same goals. We are committed to continuing to make the company successful for the next generation of employees." In short, they provide people and projects of the highest quality.

PROJECT PROFILE

Project: I-64 Capacity Improvements Segment III

Owner: York County, VA

Description: As part of the I-64 Capacity Improvements-Segment III project, Bryant Contracting, Inc. was awarded a \$24 million subcontract to demolish and replace the existing bridges on I-64 over Queens Creek with two new bridges over 800' in length. The project required work from a temporary trestle to construct the spans over Queens Creek and environmentally sensitive wetlands. Construction of the Queens Creek bridges started in March of 2019 and was completed in November 2021.



Queens Creek Facing West — Photo: Property of Bryant Structures, Inc.



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Bryant Structures Inc. would like to thank all of those who helped make our success possible including our clients and of course our employees. We look forward to growing together in the years to come.



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WKW DEVELOPMENT

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“The whole is greater than the sum of its parts”— a quote attributed to Aristotle— captures the idea that when individual elements unite, they create something more powerful than what each could achieve alone.” This principle is illustrated throughout nature, perhaps nowhere more poignantly than the workings of an ant colony. Despite popular culture’s obsession with the individual accomplishments of the visible few—like the quarterback in football or the marquee actor in a movie—the principle remains the same. Success is realized when a team of individuals puts strong collective effort towards a common goal. As one of Southeastern Virginia’s most respected commercial general contracting firms, WKW Development has built its reputation on its founders’ legacy of hard work. Since 1989, the company has thrived on the belief that success begins with investing in the right people.

Founded by Keith Woodard and Nancy Weiss to serve the Hampton Roads area, the company quickly earned recognition as a trusted commercial contractor specializing in tenant improvements and ground-up construction. The firm was originally known as WKW Construction, LLC (d.b.a. Woodard Group) before rebranding to WKW Development in 2022. Keith and Nancy remain part-

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Armed Services YMCA Child Development Center — Photo: Property of WKW Development



BB&T Lobby; 500 E Main St, Norfolk, VA — Photo: Property of WKW Development



Department of Motor Vehicles for the City of Smithfield, VA — Photo: Property of WKW Development



Department of Motor Vehicles for the City of Smithfield, VA — Photo: Property of WKW Development

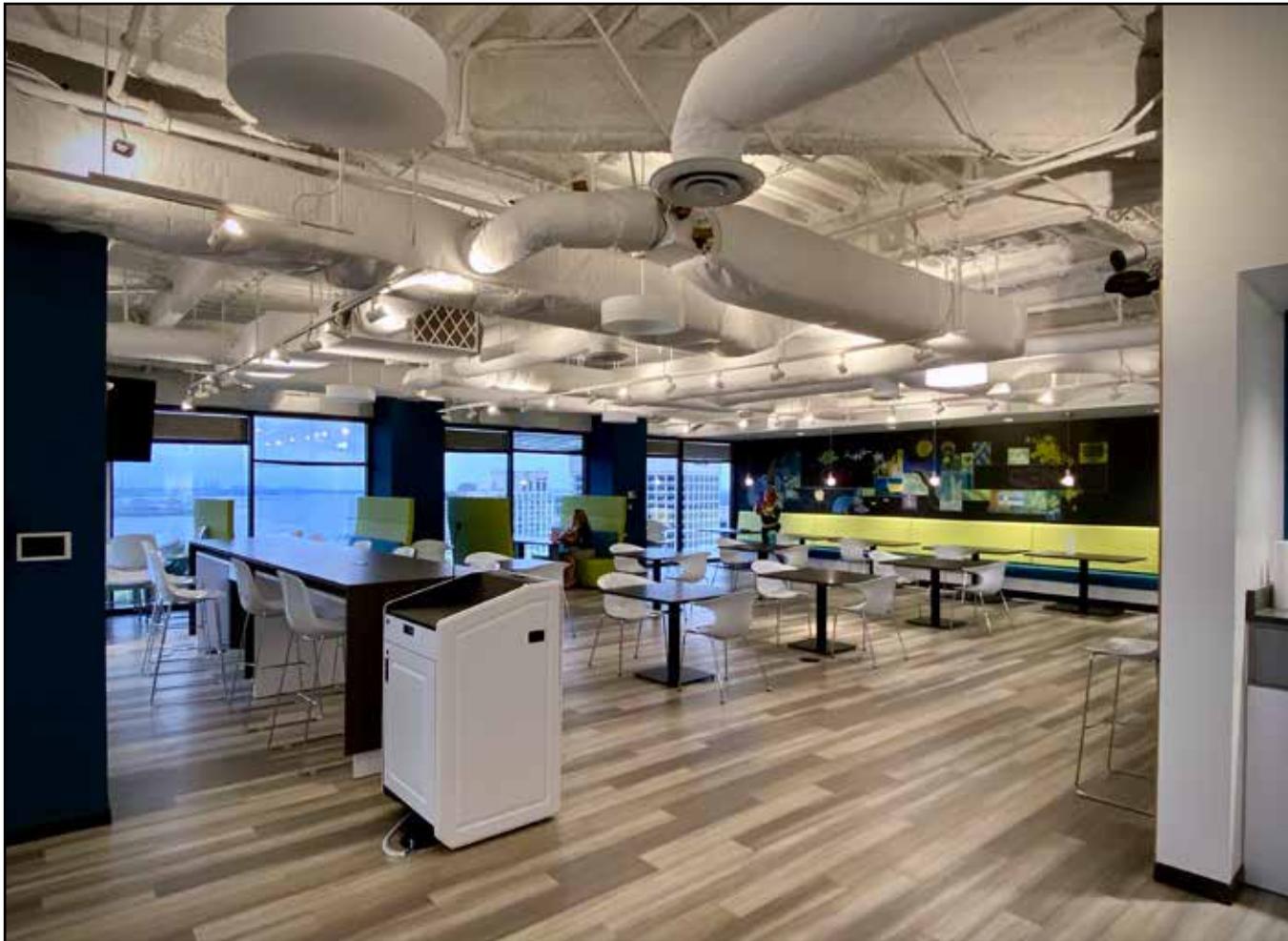
WKW DEVELOPMENT

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ners to this day. The company's current Principal, Brian Bolger, has worked at WKW since 2008. Headquartered in Norfolk, Virginia, the company serves commercial and industrial clients with services including Pre-Construction Budgeting, Design-Build, General Contracting, Ground-Up Construction, Tenant Improvement, and Construction Management. WKW Development has sought to increase its value to its clients by self-performing several construction trades. With a broad range of services to meet the needs of a diverse range of clients, WKW boasts an impressive portfolio of project types including Medical/Dental, Retail, Tenant Improvement, Restaurant, Churches, Non-Profit, Banks, Warehouse, State, Federal and others.

One area that Brian Bolger highlights as a backbone of WKW Development's success is its hand-selected staff: "We have always believed that the strength of our company is our people, and the strength of its character is the most important metric. As such, we have made strategic hires based on intangibles, as opposed to experience. We seek driven, high-character individuals with a teachable, problem-solving mindset." Brian elaborates on this hiring strategy: "We take a more strategic approach in hiring for the positive intangible skill

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Dominion Tower 20th Floor — Photo: Property of WKW Development



Dominion Tower Lobby — Photo: Property of WKW Development

WKW DEVELOPMENT

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sets, things that you cannot give them. I can't teach someone to be punctual. I can't teach someone to be honest. I can't teach someone to have character. But I can teach someone to build a schedule. It might take three days for that individual to learn it, or it might take three weeks, but it's worth instilling that into a person who's going to represent WKW well for years to come."

In using this character-first hiring model, WKW also works to create opportunities for these hires, which in turn has caused the company to grow. Brian says, "We understand that one size does not fit all; we have a diverse team, with some members being more mechanically minded and others more cerebral, and they are placed according to where its skills will be best utilized. Using the analogy of a football team... someone who has the skills of a center should not be put at wide receiver. They are instead placed in roles where they can succeed."

A risk of the character-first hiring strategy can be the mistakes that are made due to lack of experience. WKW understands that new hires should be given patience and room to grow into a new career. Edward Estes, the Director of Marketing and Customer Care at WKW says, "People without experience in the industry make

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WKW DEVELOPMENT

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mistakes because they don't know what they don't know. We have to be willing for our new hires to make mistakes and learn from them." With this view of turning mistakes into learning opportunities, WKW has created a safe environment where team members know they are not expected to be perfect but rather are expected to use every opportunity for growth and experience. "I want to empower each individual who has great potential to grow into the position," says Brian. "If we abuse or shame people for making mistakes, then everyone would freeze."

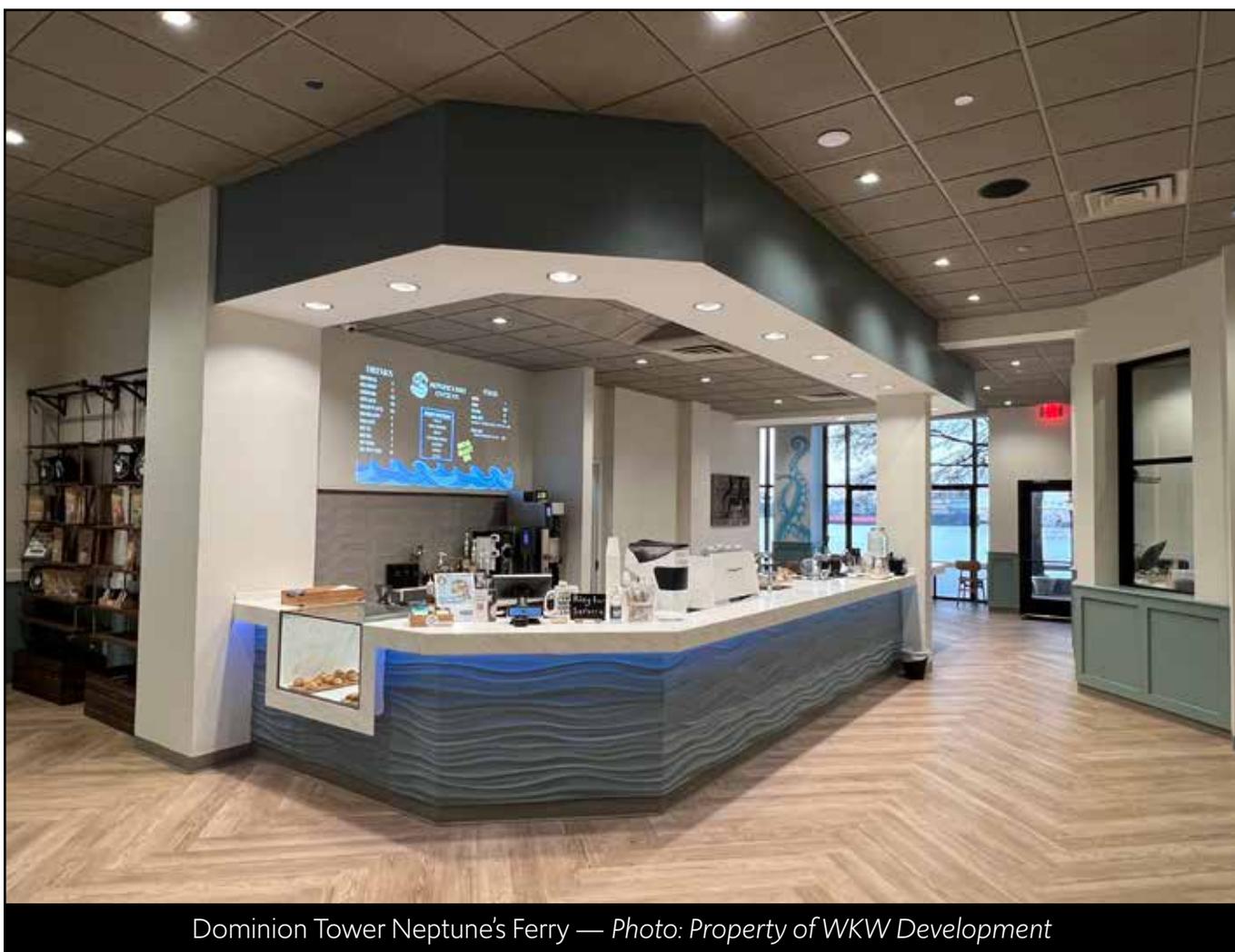
Edward Estes, who spent a decade in Education before he came to WKW, shares a story of how he inadvertently made a mistake early in his time at WKW. "We lost money on a project because I forgot to send an email. It was a massive mistake," states Edward. "Yet the response of the ownership and Business Office was not one of anger and frustration. They allowed me to learn from it and develop a process to ensure that type of mistake is not made by anyone on our team again. That process has been implemented, and the mistake has not been repeated."

Treating staff with respect and understanding reflects how WKW builds lasting relationships with its clients. "We want to do well by our clients, but if

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Dominion Tower Neptune's Ferry — Photo: Property of WKW Development



Dominion Tower Neptune's Ferry — Photo: Property of WKW Development

WKW DEVELOPMENT

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you can't treat your people well, how will you treat your clients?" says Brian. "We focus on building relationships internally and externally through integrity and transparency. When we make mistakes, we own them rather than shifting blame—an approach that's refreshing in this industry."

To further build these relationships and to best serve its clients, WKW is willing to take on smaller projects. "We view small projects as opportunities to demonstrate our capabilities and build trust with our clients," adds Edward. "This approach has secured larger projects and maintained long-term relationships with property managers." WKW is also willing to engage in value engineering budget conversations before any contract is awarded. "We enjoy the opportunity to be a resource during the early stages of project development," says Edward Estes. "Helping clients understand where the costs are found during the conception of the project can inform the design of the project, all of which happens months before the first wall is constructed. It's a risk for us to spend our resources to be a client resource before the contract is signed, but it has worked out well as we've developed client relationships over the years."

WKW Development promises high value to its clients through quality workmanship,



Hilltop Retail Stores (New Build) — Photo: Property of WKW Development



Hilltop Retail Stores (New Build) — Photo: Property of WKW Development

cost-effectiveness, and timely performance, understanding that true success is measured by complete client satisfaction.

As the WKW team looks ahead, there is a feeling of optimism and excitement to continue setting the bar of excellence in

the construction industry, yet remaining focused on creating and cultivating a culture that



Armada Hoffler Tower Proctor & Gamble — Photo: Property of WKW Development



Armada Hoffler Tower Proctor & Gamble — Photo: Property of WKW Development

WKW DEVELOPMENT

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utilizes the finest in people and character. “We believe that we are building on our future success by remembering what made us successful in the first place,” explains Edward. “We know we have room to improve, and we are dedicated to continue improving through every project and process.”

Discussing the future goals of WKW Development, which include expanding the company’s footprint beyond the Hampton Roads area, Brian Bolger mentions that the company is looking to partner with additional commercial developers and wants to utilize licensing to work in other states.

Brian says, “Ultimately, WKW wants to build on its reputation, where people say ‘these are the guys that I trust.’ We don’t believe that we’ve attained everything we have set out to do, but I know we do have the right personnel. We’ve been very blessed to get some great people within our organization.” Basketball coaching legend John Wooden once said, “A true test of a man’s character is what he does when no one is watching.” For many companies, that quote might make its leadership a little nervous. But at WKW Development, its team would not have it any other way.

“Over the past 20 years, it has always been a pleasure to work with WKW Development on projects of all sizes. From

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WKW DEVELOPMENT

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the initial conversations with clients to the final walk-through of the finished building, they are engaged and striving to provide a quality construction project within the Owner's budget. They have a team of professionals that make it enjoyable to work alongside them in serving our clients.” – **Jon Covington, Covington Hendrix Anderson Architects**

“If you are looking for a contractor to get the job done

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Frito Lay Distribution Center — Photo: Property of WKW Development

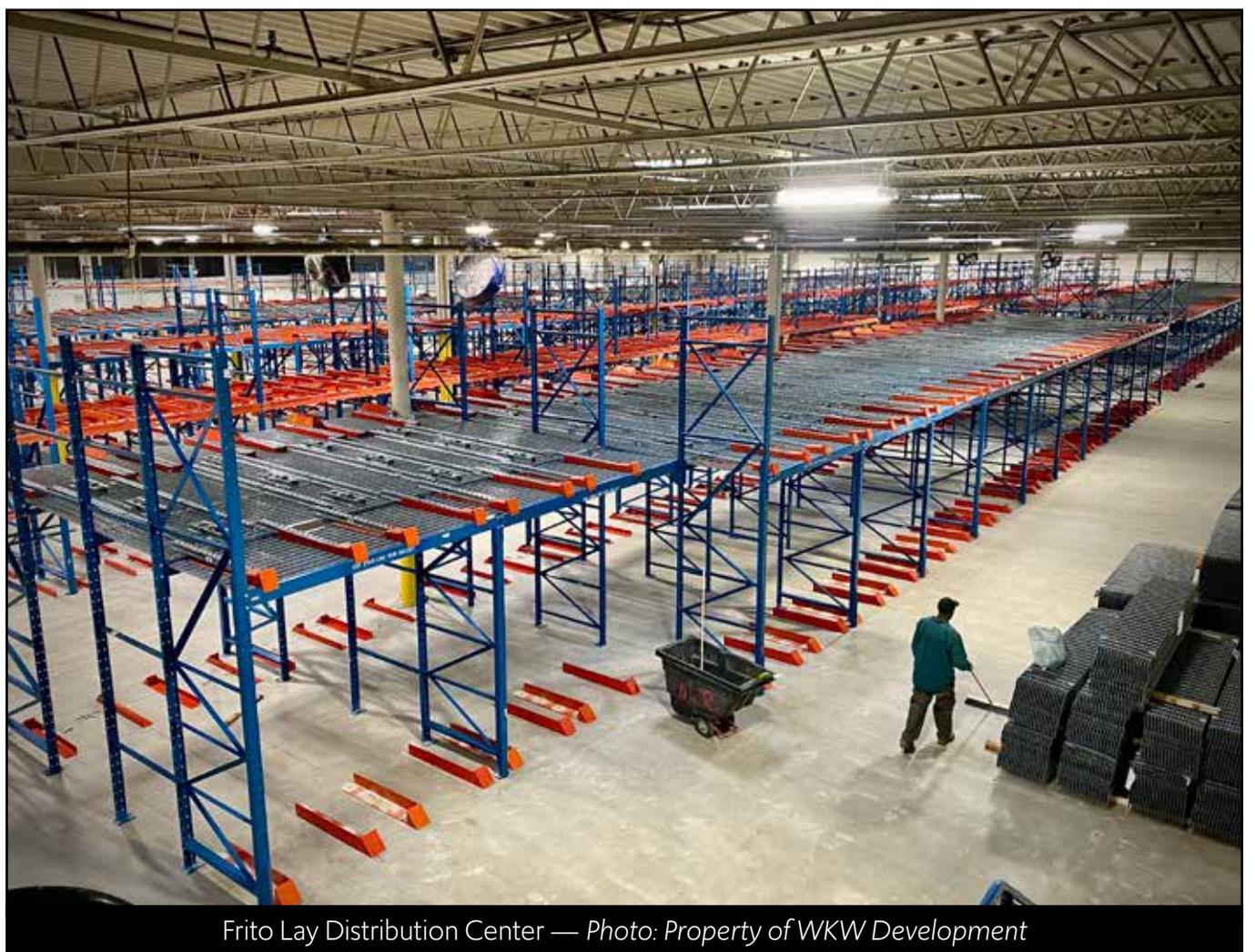
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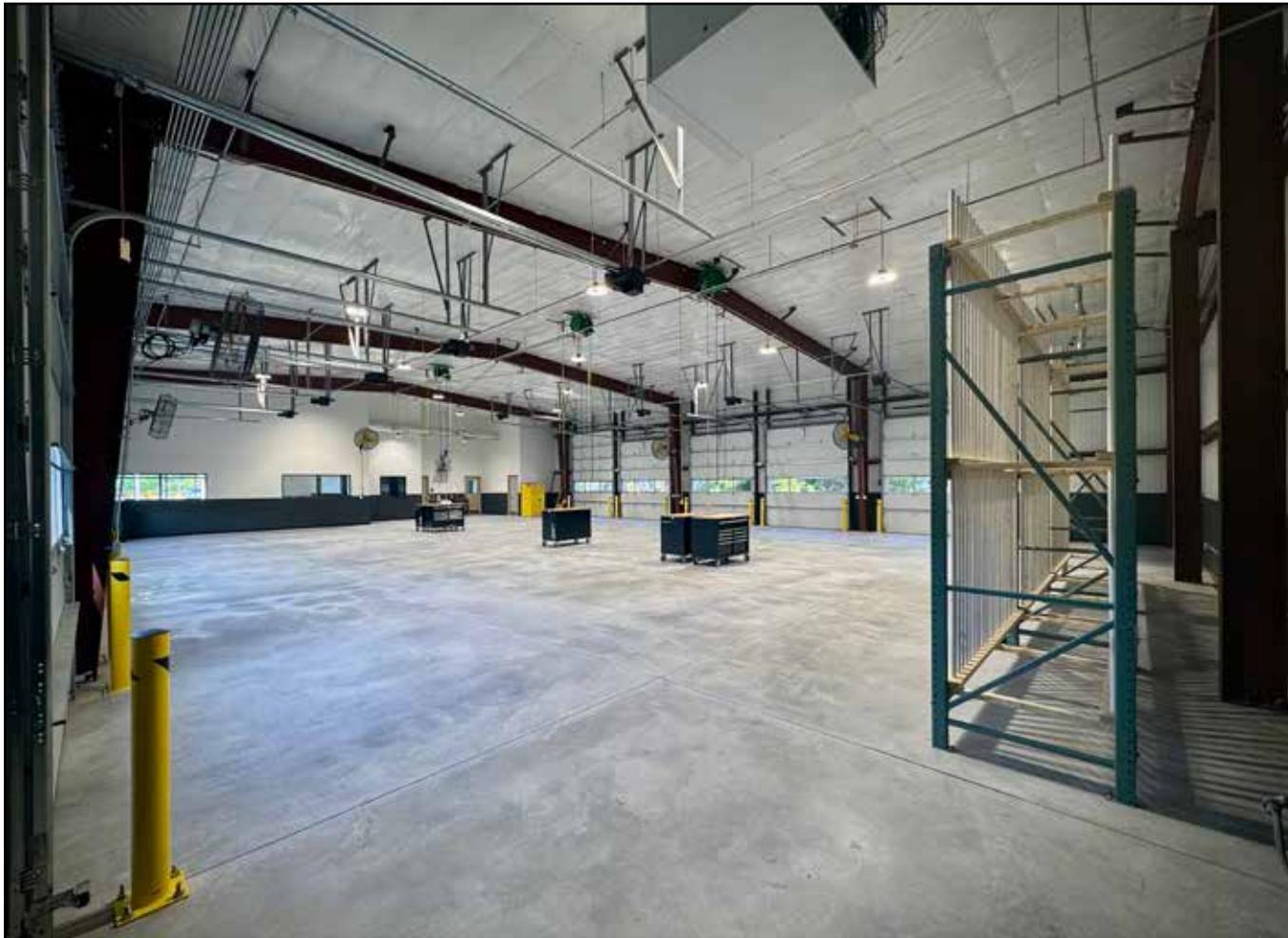
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Frito Lay Distribution Center — Photo: Property of WKW Development



Safelite Glass Building — Photo: Property of WKW Development



Seafarers — Photo: Property of WKW Development

WKW DEVELOPMENT

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with detailed care and in a timely manner, look no further. WKW Development is what you're looking for. Highly recommend!" - Sean Ward, Owner, F45 Fitness Red Mill Virginia Beach

"Since beginning collaboration with WKW Development over a year ago we, as an engineering firm have experienced nothing short of pure professionalism and attentiveness. They have been fully committed to delivering quality service to both ourselves and our clients. WKW's commitment seems to stem from a fully adopted ethos of excellence that extends to all members of their team. We look forward to continuing to work alongside them in the future." - Zak Keyser, Hoggard-Eure Associates P.C.

"When you want a professional general contracting company, skilled superintendents/project managers/office personnel, astute estimating department, sub base with a long history, competitive pricing, timely paper management, partnership-type relationship, and capable of performing small or large projects, you want WKW Development!" - Greg Goodwin, Fresenius Medical Care

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WKW DEVELOPMENT

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“Reliability was evident in the blueprint process of our 25,000+ square-foot office buildout. While incorporating our needs and desires, WKW Development displayed unwavering precision to detail.”
- Christopher Viveriros, New

York Life Insurance

“I have been working with WKW Development for the last two years here at the Dominion Tower in Norfolk, VA. We consider them a service partner of our team, not just a vendor. They always find innovative

solutions to those inevitable hidden renovation surprises and keep the projects on budget and on time—without sacrificing our tenants’ design wishes.”

**- Jimmy Schools,
Hertz Investment Group**



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BRANDON CURRENCE ARCHITECT
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BRANDON CURRENCE ARCHITECT

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“The years teach much which the days never know “– Ralph Waldo Emerson. Perhaps no quote better sums up the value of experience. In an ever-changing industry which demands expert design being utilized over a wide variety of project types, experience is not only useful, but also essential. For almost forty years Brandon Currence Architects have been distinguishing themselves as a design-oriented firm dedicated to balancing their clients’ needs, budget limitations, and site concerns to achieve their project goals. Their extensive experience and deep appreciation for

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PROJECT PROFILE

Project: Port Warwick — Newport News, Virginia



PROJECT PROFILE

Project: Roth Whittman Buildings — Newport News, Virginia



PROJECT PROFILE

Project: Peters Residence



PROJECT PROFILE

Project: Hollymeade



BRANDON CURRENCE ARCHITECT

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architectural excellence have been the hallmark of design success that spans a wide range of project sizes and types.

Founded in 1986 by Principal Brandon Currence, AIA, the firm began as a project consultant to larger architectural firms in the Hampton Roads area, and was engaged in many large projects such as the Hampton Air and Space Museum, Fort Lee Training Facility, Fort Story Hotel and Campground, three Youth Activity Centers for the US Army, and Kiln Creek Elementary School in Newport News. A full-service architectural firm offering architecture,

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PROJECT PROFILE

Project: Student Housing — Christopher Newport University



PROJECT PROFILE

Project: Todd Center Facade Renovation



PROJECT PROFILE

Project: Nelson's Grant



PROJECT PROFILE

Project: The Shops at York River



BRANDON CURRENCE ARCHITECT

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land planning and design, and interiors, clients include developers, commercial real estate agents and firms, design/build contractors, and business owners. The firm is also occasionally engaged in unique residential projects featuring site and context opportunities beyond the scope of tract residential designs. Capitalizing on its Urban Design expertise, the firm has provided land planning services and architectural design for several major developments including Port Warwick and Huntington Pointe in Newport News, Nelson's Grant in York County, St. Lukes Village in Isle of Wight County, and Legacy of Poquoson. Buildings designed by the firm include Tower Park Corporate Offices, Ware Academy Classroom Building, 1st Advantage Credit Union building, and medical office facilities. "There are very few project types I have not done," explains Brandon. "The firm's broad range of projects over its nearly forty-year history is a testament to its commitment to client needs and individualized service. Throughout our long history, a major focus has been Traditional Neighborhood Development and Mixed-use Urban Design."

Graduating with a Bachelor of Environmental Design in Architecture, cum laude, School

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PROJECT PROFILE

Project: Legacy Clubhouse — Poquoson



PROJECT PROFILE

Project: Legacy Development — Poquoson



PROJECT PROFILE

Project: Huntington Development



PROJECT PROFILE

Project: Yorktown Arch



**BRANDON
CURRENCE
ARCHITECT**

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of Design, North Carolina State University, and a Master of Architecture, School of Design, North Carolina State University, Brandon brings his personal knowledge and experience to every client and project. “One of our main strengths is our commitment that I personally serve and am involved with each client, on every project,” continues Brandon. “The practice of architecture is my passion, and each commission has my entire attention. When a client comes to Brandon Currence Architects, they get me as their personal architect, from inception to final review and

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PROJECT PROFILE

Project: Port Warwick Deli — Newport News, Virginia



PROJECT PROFILE

Project: Todd Center Shops — Hampton, Virginia



PROJECT PROFILE

Project: Tower Park Offices



BRANDON CURRENCE ARCHITECT

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follow-up.”

Being hands-on from the earliest stages of a project, Brandon knows that a first key step is listening to the clients and understanding their goals. “Communication with the client is paramount and involving them in the project by listening to their wants, analyzing their needs, and responding to their comments and critiques is what we strive for,” adds Brandon. “Our design process is an immersive one with ideas continually explored.” To further enhance the client experience, Designer/Artist Elena Petrova provides amazing renderings and watercolors to help them visualize the design concepts and provide context.

Striving to creatively serve the client’s architectural needs, Brandon Currence Architects tailors each design to fit the project and site. “Our main selling point is creativity. We look at each project as unique and think about it as a range of possibilities, not as a single solution to a standard program,” says Brandon. “We pride ourselves in thinking outside the box.” This also equates to the level of quality design that Brandon and his team bring to each project. “Design quality is an ethereal characteristic and achieving high quality means going well beyond just satisfying a scope of work,” continues

Brandon. “We look at a project’s relationship to its site and context, its history and effect on its surroundings, as well as how users interact with our designs and the built environment. We take architecture as an art form to be experienced. It is not just shelter; it is an interaction of all elements of the human experience.”

Remaining well-versed and seasoned design experts in virtually every building and project type, there are few design

collaborative, and we leave our egos at the door. With our interactive participatory design process, we bring solutions that not only meet the functional needs of our clients, but they also capture the spirit of our client. By involving stakeholders early in the process, we believe that we are able to quickly identify issues that need to be solved, and we can proactively manage the project in order to minimize the number of issues that arise at a later date.”

More than 30 years ago, Brandon designed our home on a remarkable piece of property bordered by water on three sides. His creativity and vision resulted in a home that beautifully captures the spirit of its surroundings. My wife and I remain deeply grateful to live each day in the space Brandon envisioned for us.

— Barry Bryant

challenges Brandon Currence has not encountered before or have the knowledge to go about solving. In fact, the ability of the firm to solve problems for clients has led to a reputation that brings in new clients as well as the backbone for their incredibly high repeat client rate of 80%. “We are problem solvers for clients, consultants and contractors alike. We help create community – whether in a commercial, residential or institutional environment – by giving form and vision to the specific user need,” explains Brandon. “Our attitude is very

To ensure success from the very beginning of a project, the entire team at Brandon Currence Architects understands that being a service-oriented firm goes hand in hand with building the client relationships that endure. “We are available to the client at all times,” continues Brandon. “We believe in going above and beyond the expectations of the clients, really making something special of each building and site.”

During his thirty-nine-year tenure as principal of Brandon Currence Architects, Brandon has completed over five hun-

dred commissions. Often associating in various capacities with other firms, he has been afforded the opportunity to work on a variety of projects with regionally, nationally, and internationally recognized architectural firms. These successful working relationships have yielded many outstanding commissions while enabling the firm to maintain its commitment to personal clientele service and architectural design ideals. Bringing a level of knowledge and experience very few in the architectural community possess, Brandon Currence looks confidently forward by remembering the firm’s past. “Our most important goal has not changed since the firm began—to practice architecture to the best of our ability,” explains Brandon. “Ours is a service with a physical legacy which demands a daily commitment to the profession.” Remembering the earliest days of his practice fondly, Brandon recalls a feeling that has stayed with him since then. “My first home design was a beach house at Emerald Isle, North Carolina. When I visited it just after completion and saw, in reality, the image I had in my head months before, it was exhilarating,” adds Brandon. “I’ve never lost that feeling and it still occurs sometimes when I’m walking down a street in one of the neighborhoods I’ve designed or visit a building I designed. I see the physical manifestation of the image I started in the design process. That sensation has not gotten old and is a main reason I continue to practice.” The years teach much what the days never know.



Glass & Associates, Inc.

Built to Serve

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GLASS & ASSOCIATES, INC.

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Success can be measured in many ways, but one standard stands above all others - results. At Glass & Associates, Inc., results mean solutions. For nearly 15 years, the firm has led the industry by delivering innovative answers to complex challenges. By viewing every obstacle as an opportunity and every project as a chance to meet clients' unique needs, G&A has built a reputation for sincerity, creativity, and lasting relationships. It's a company built to serve.

Glass & Associates, Inc. is a design and construction firm that offers an array of services to customize a plan for each client and project, including working with any consultants the owner brings to the table or providing recommendations if needed. Founded in 2011 by Darryl Glass, president, Glass & Associates, Inc. is built on the backbone of his industry experience and knowledge. Prior to starting G&A, Darryl cofounded and served as vice-president of Coleman-Glass Construction for 11 years, while spending the previous 17 years working his way from a field laborer to project manager.

G&A is made up of a core group of personnel that, combined, have over 300 years of experience in different facets of the construction industry. "Our team of office staff and field personnel is really the cornerstone of our success," says Darryl. "Most of our employees have worked here for more than a decade and we know each other well enough to finish each other's sentences."

Continued on page 33

PROJECT PROFILE

Project: Waymaker Church

Location: 1650 Hooper Road Forest, VA 24551

Contact: Tammy Dupin

Size: (SF) 1 story / 76,800 sq ft

Final Cost: \$9,866,968 Project completed within budget

Contract Delivery Method: design-build

Contract Time: 480 calendar days

Date Completed: 7/2020

Project Narrative

After meeting in nearby Jefferson Forest High School, Waymaker Church approached us in the summer of 2017 looking to build a church to permanently house their congregation. We worked closely with Waymaker's team to further develop the conceptual floorplan they had generated with the help of a church design consultant.

We envisioned the facility as two halves joined by a generous community lobby in the middle that acts as a gathering space for 1,300 between services. One half of the lobby houses a 1,730 seat sanctuary, along with a variety of support spaces, a large kitchen, and an office suite for full- and part-time staff members. The other half provides a home for Waymaker's youth program, with spaces for infants and preschoolers, elementary, middle and high school students.

Modern, industrial finishes were used throughout the facility, with polished concrete floors and exposed structure painted black with suspended light fixtures in many of the spaces. Most of the finishes were kept neutral in the youth area to allow Waymaker to add a variety of colorful murals and other eye-catching elements.

The ability for this building to grow with Waymaker was an important consideration. The pre-engineered structure and foundations were designed so that a balcony with the capacity to seat approximately 700 people could be added at a later date.



GLASS & ASSOCIATES, INC.

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Among the talented and professional employees at G&A are architects Caitlin Tester (12 years) and David Giles (23 years), estimating and projects manager Bobby Crumpton (18 years), project start-up and close out administrator Connie Barksdale (9 years) and business manager Sheri Adams (25 years). “We believe our people are the num-

ber one reason for our continued ability to perform at such a high level, and we are committed to providing a positive, rewarding place to work,” adds Sheri. “We offer very good benefits including 50% on health insurance, company match on 401(k) plan, paid time off, and holiday pay.”

A unique service that G&A offers is an award winning in-house architectural team that provides a full spectrum of design services, from initial programming through construction documentation, as well as 3D modeling and rendering services. “Our team works closely with our

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1st row (L-R): Danny Marshall, CV Arrington, Darryl Glass, Sheri Adams, Tim Webster, Connie Barksdale, Ryan Newcomb
2nd row (L-R): Caitlin Tester, David Giles, Bobby Crumpton, Jeremiah Calhoun, Buck Arrington
3rd row (L-R): David Cadora, Ian Langford, Benny Tomlinson, Scott Stevens
4th row (L-R): Chad Cox, Ted Peters, Corey Hartman, James Sines, Shane Powell



Lynchburg Nissan — Photo: Property of Glass & Associates, Inc.

PROJECT PROFILE

Project: Terry Volkswagen
Location: 17327 Forest Road Forest, VA 24551
Contact: Tony Terry
Architect: Glass & Associates, Inc.
Size: 2 story 19,211 sq ft
Final Cost: \$4,198,104
Contract Delivery Method: hard bid
Contract Time: 457 Calendar Days
Date Completed: Projected September 2026

Project Narrative

Terry Volkswagen, a repeat client, approached us in the summer of 2023 as they were looking for a new site to relocate their dealership to. We helped them assess several sites around Lynchburg before they made a decision to purchase one – a two-parcel 7 acre site with the flexibility to either grow into or use for another purpose.

Concurrently with these efforts, we began working with VW of America to finalize the layout of the new facility before assembling a team of structural and MEP engineers to complete the design based on VW’s White Frame program criteria. Together with the owner, we worked to refine the design in a way that would reduce costs while still complying with VW requirements.

The completed facility will provide space for car display and sales areas, as well as a service drop-off and write-up area and space for parts sales and storage. The service shop, significantly larger than their current facility, will allow them to grow this portion of their business with nine service bays, an alignment bay, an EV bay, and two prep bays.

The exterior of the facility required coordination with several vendors, including curtain wall and metal panels, to achieve the desired look required by VW. A hybrid conventionally framed structure and pre-engineered metal building structure separated by a code-required three hour fire barrier was used as well to reduce costs and work with the floor plan specified by VW.



PROJECT PROFILE

Project: Carter Bank & Trust
Location: 616 9th Street SE Roanoke, VA 24013
Contact: Olivia Karavatakis
Architect: Glass & Associates, Inc.
Size: 1 story 2,156 sq ft
Final Cost: \$535,678 Project completed within budget
Contract Delivery Method: design-build
Contract Time: 120 calendar days
Date Completed: 10/2022

Project Narrative

Carter Bank & Trust, a repeat client, has undertaken a rebranding that necessitated the renovation of many of their branches to bring them up to date. They reached out to us for both design and construction services for their 9th Street branch in Roanoke. This facility, originally constructed in the 1950s, required an exterior facelift, including updated paint colors, a new storefront system at the front entry, and new exterior windows.

Much of the interior space was reconfigured to maximize open floor space in the lobby and teller area. An updated teller counter and support spaces for the drive through were installed, as well as a bulkhead to define the space. An additional office was added, and the lounge and restroom for employees were both reworked to increase functionality.

Due to the age of the building, asbestos-containing materials were discovered and had to be abated. Once the structure had been exposed, termite damage was also found. We worked closely with the owner and engineer to devise a solution that had minimal impact to both the project cost and schedule.

A temporary office for the bank was set up in the parking lot to allow them to continue their operations without interruption. We were able to coordinate customer access to their safety deposit boxes through communication and scheduling with the owner.



GLASS & ASSOCIATES, INC.

Continued from page 33

estimators, contractors, and consultants during the design phase to ensure accuracy and minimize costs while achieving the desired aesthetic and programmatic requirements,” explains Caitlin. “Being under the same roof as our construction team also allows us to minimize delays, as we are able to quickly work through and resolve any questions that arise in the field during construction.”

Glass & Associates, Inc. boasts a diverse portfolio, including projects in the automotive, church, non-profit, educational, industrial, medical, municipal, recreational, retail, and hospitality industries. “We view each project as a company milestone and an accomplishment,” says Sheri. “Each project is different, and each client’s needs are unique. Being able to work together with our customers to plan and construct a facility that will help them achieve their goals is a rewarding experience.”

“We recognize that our customers are entrusting us to fulfill one of, if not the, largest investments they will make,” says Bobby. “We do not take this responsibility lightly and, because of this, we structure our process of working through the design and estimating of a project so that we have an accurate set of drawings and cost to present to a customer that will allow them to make the best decision for themselves. Being good stewards of our customers’ time and money is important to us.”

To achieve this, G&A focuses on fostering open conversations

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GLASS & ASSOCIATES, INC.

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with the client throughout the project. “We ask a lot of questions and listen to be sure we understand what a client’s needs and goals are,” continues Darryl. “Sometimes, that one extra question we ask can change our whole approach. The insight we get from these conversations is critical as we work with them to develop their program, while keeping within their budget.”

This process begins long before the actual start of construction. “We offer a turnkey experience for our customers and are able to add the most value when we assist our clients from the very beginning of their project,” explains Darryl. “Many of our projects begin 18-24 months before breaking ground. This time is invested in site selection or evaluating alternatives like new builds vs. renovating an existing building to determine the best value for our customers. We also help facilitate any municipality requirements like utility service fees and the site and building permit approval process once drawings are produced.”

G&A’s focus on quality begins during the design phase and continues through construction and beyond. “We pay attention to the details during design, both in how the building itself is put together and how it interacts with the site and other building systems so that everything works together as it should to avoid problems down the road,” explains Caitlin. “A client may have plans for future expansion; if so, we will plan for that at

Continued on page 36

PROJECT PROFILE

Project: LaHaye Ice Center Addition

Location: 1971 University Blvd Lynchburg, VA 24502

Contact: Kirk Handy

Architect: Glass & Associates, Inc.

Size: 2 story 83,015 sq ft

Final Cost: \$13,545,000 Project completed within budget

Contract Delivery Method: design-build

Contract Time: 9 months

Date Completed: 10/2015

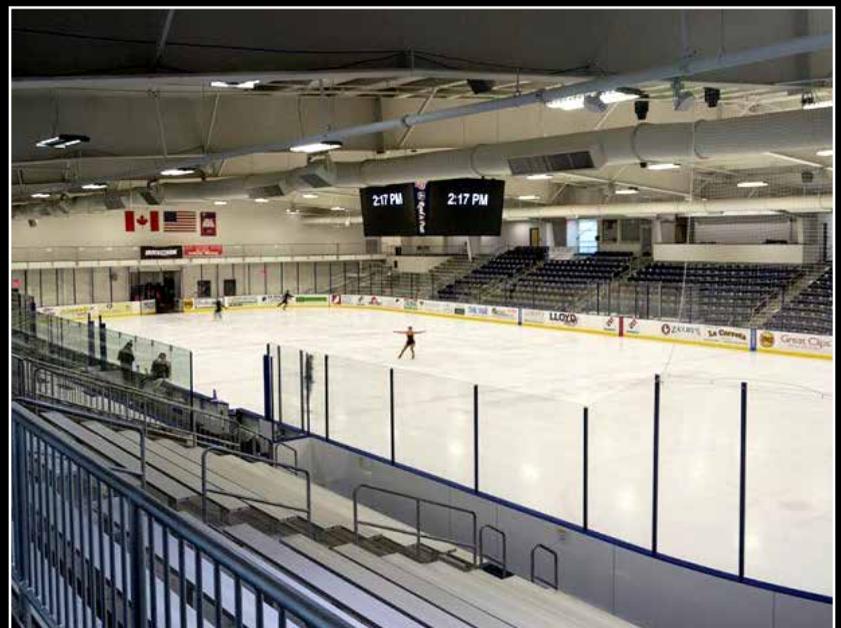
Project Narrative

The original LaHaye Ice Center was constructed in 2005 as a design-build project by Coleman-Glass Inc. Darryl Glass was project manager and David Giles was the architect.

Due to the rapid growth and popularity of Liberty University’s men’s and women’s ice hockey programs, the facility was renovated in 2015 in order to more than double its seating capacity and provide amenities to enhance the spectator experience, as well as provide auxiliary office space for staff members. The facility is the home base for three divisions of men’s hockey and two divisions of women’s hockey, as well as the figure skating team. Locker rooms and team spaces for coaches and players were added or reworked to accommodate each team, as well as locker rooms for visiting teams. The facility is also open to the public at times throughout the year for ice skating and private functions.

The project began as a construction manager at-risk project with Glass & Associates, Inc. teaming with a large sports facility architect/engineering firm, but was later converted to a design-build project due to an extremely aggressive schedule and the increased ability to control cost.

LaHaye Ice Center was recognized as an Outstanding Design in the 2018 Athletic Business Architectural Showcase and the 2018 American Schools & University Architectural Portfolio.



GLASS & ASSOCIATES, INC.

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this stage, so that when the time comes to build the next phase, as much of the up-front planning as possible has already been taken care of.”

“During the construction process, we make sure products are installed using sound construction techniques and per manufacturer recommendations,” continues Bobby. “Our clients know that we will answer the phone even after our work is completed, so any time they call we are happy to provide solutions even if it’s outside our scope of work.”

At the end of a project, G&A’s goal is full client satisfaction. They are proud of the fact that they have worked on multiple projects for 75% of their customers, and that a quarter of those customers have trusted them with their construction projects for over ten years. “It’s incredibly rewarding to know that our team understands and values the purpose, meaning, and vision our clients have for their facilities, and it shows in the satisfaction of our clients,” says Darryl.

“Every time I enter the packing shed at Lynchburg Grows, I am reminded of your creativity, craftsmanship, and generosity that made the project one that everyone, staff and visitors, is wonderful. You, David Giles, Gordon Taylor and all of the various trades and workers went beyond expectations to give us a transformed building that is more efficient, safe, more accessible, and very attractive. We know that you went beyond the typical con-

Continued on page 37

PROJECT PROFILE

Project: Lynchburg Grows Packing Shed Renovations

Location: 1339 Englewood Street Lynchburg, VA 24501

Contact: Shelley Blades

Architect: Glass & Associates, Inc.

Final Cost: \$281,991 Project completed within budget

Contract Delivery Method: hard bid converted to design-build

Contract Time: 150 Days

Date Completed: 5/2019

Project Narrative

Lynchburg Grows is a seven-acre nonprofit urban farm dedicated to providing access to fresh, local, produce for Lynchburg residents, restaurants, and organizations, while also providing purposeful jobs for individuals with disabilities.

Their packing shed is the main building on the site and is used for processing vegetables, office and meeting space, events, and its Community Supported Agriculture program, which allows customers to buy seasonal, local and regional food directly from a farmer.

Renovations to the packing shed included adding an ADA-compliant bathroom, entrances and parking, and reworking the interior space to improve its functionality. Additionally, insulated metal panels were added to the exterior, and new windows, a new roof, and a new HVAC system were all installed to upgrade the energy efficiency and appearance of the facility.

After the contract was awarded, we redesigned the space to lower the construction costs, which allowed Lynchburg Grows to replace the roof and windows, items not in the original scope of work, within the original project cost.



PROJECT PROFILE

Project: Scott Insurance Sydnor Building
Location: 1301 Old Graves Mill Road Lynchburg, VA 24502
Contact: Keith Mann
Architect: Glass & Associates, Inc.
Size: 1 story 17,626 sq ft
Final Cost: \$2,948,851 Project completed within budget
Contract Delivery Method: design-build
Contract Time: 270 calendar days
Date Completed: 11/2020

Project Narrative

Scott Insurance, a repeat client, approached us to help devise a solution to their growing office space needs. At the time, they were leasing multiple office spaces throughout Lynchburg to accommodate their employees who, due to a lack of space, could not be housed in their corporate headquarters. Over the course of 18 months, we worked closely with Scott's team to evaluate several options, including a new build, lease spaces and/or renovations. Our recommendation was the purchase and renovation of the former B&W Computer Products & Services building located directly across from their corporate headquarters. This location provided the ability for a future expansion of up to 10,000 square feet, allowing them to form a corporate campus with all their Lynchburg employees in the same area.

To meet their programmatic needs, the interior was completely demolished, making way for 15 new offices, cubicle workspace accommodating 44 employees, 3 conference rooms, a break room, bathrooms, and a multipurpose room. Careful consideration was given to support spaces such as restrooms to accommodate the future expansion of the facility, which is projected to meet their space needs for the next 20 years

A new exterior envelope was designed to tie into the aesthetic look of the corporate headquarters across the street, as well as greatly improve the thermal performance of the building, bringing it into compliance with current energy code requirements..



Before



After

GLASS & ASSOCIATES, INC.

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tractor relationships and really embraced the mission of Lynchburg Grows. As a result, we have a better place our disabled workers and can better provide healthy food to the community. We are grateful for your partnership and friendship with Lynchburg Grows. Thank you very much.”
 – **Kim Payne, Board President, Lynchburg Grows**

“We did mammograms on our first patients today! I can’t believe how quickly we have implemented this new service line in our practice. Much of the credit goes to you and your team! Thank you so much for making it such a pain free process! Everyone told me that my expectations for the construction to be done on time were unrealistic, but clearly, they were wrong!” – **Dr. Christine Marraccini, Women’s Health of Central Virginia**

“The work performed and the promptness in which it was done allowed for only a minimal interruption of business operation for my tenant. It was a pleasure working with Bobby Crumpton and he made sure everything was done to my satisfaction. Thank you again for outstanding work.”
 – **John Wingfield, President, Anchor Financial Services, Inc.**

“The team at Glass & Associates did a fantastic job with our large-scale construction project. The attention to detail from the planning phase through the close-out of the project was second-to-none. I was able to rely on the

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GLASS & ASSOCIATES, INC.

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team's many years of experience to produce quality craftsmanship while enabling us to operate our business during the construction process. I felt like we had a true partner with the Glass & Associates team!" – **Greg Lyons, director of real estate, CMA Properties, Inc.**

"Your work on the apartments is fabulous – THANK YOU!!!" – **Jim McAden, partner, Do Calvary Luxury Lofts**

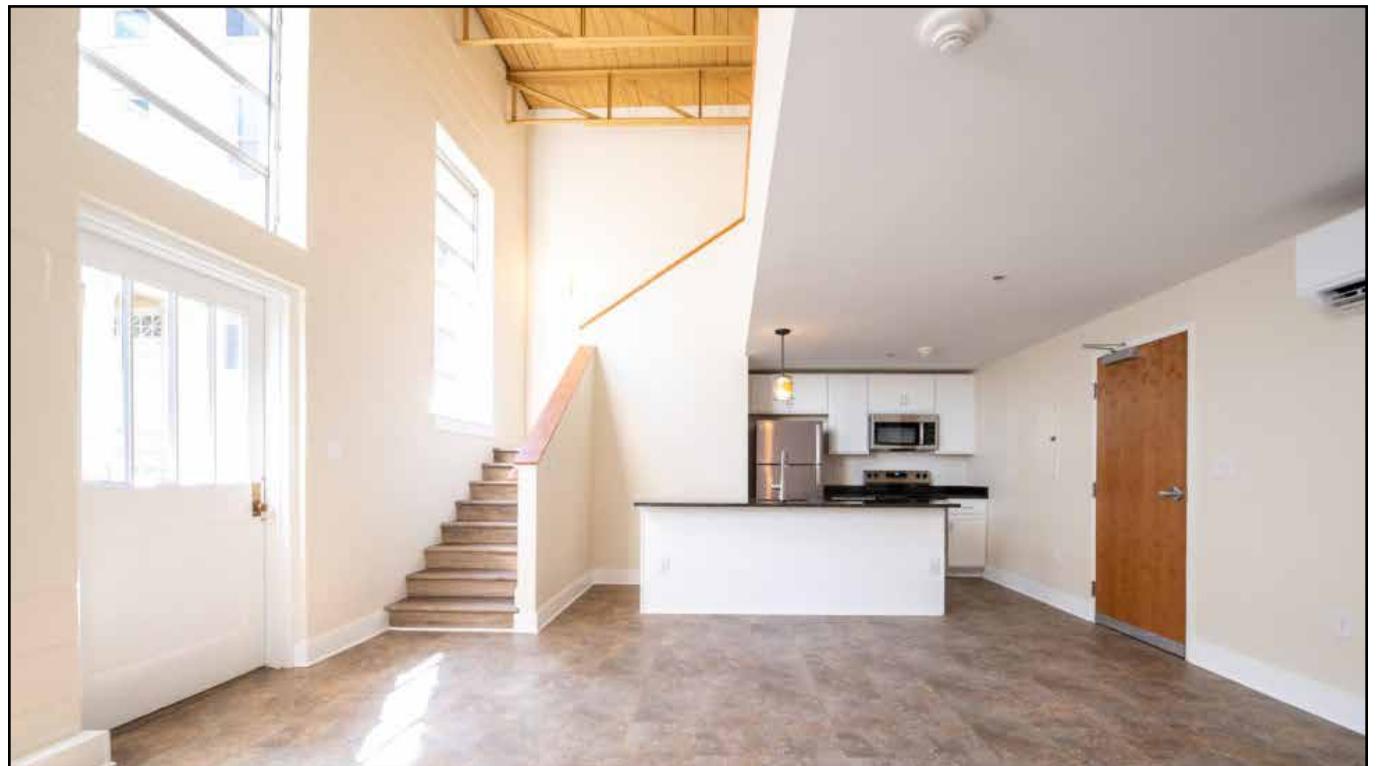
"In conversation today I said some things I should share. I am very proud of the team efforts I made with Glass and Associates - actually, G&A made me value the team effort! What a great team we were and hopefully still are. The jobs I did with Glass and Associates were the highlight of my job career. Was no project too big, unusual, or complicated for us." – **Mike Suchodolski, President, Virginia Steel Inc. (vendor)**

As Darryl and his team celebrate 15 years of successful projects and satisfied clients, they look forward to seeing what the

future will bring. Since its founding, Glass & Associates, Inc. has stayed true to one guiding philosophy. "Our most important goal is to build relationships," explains Darryl. "Projects begin and end, but relationships can last decades. If you begin any endeavor in life with the goal of building a relationship, you naturally work with individuals toward success." Known for their straightforward approach to complex work, G&A has built a reputation that truly reflects who they are — Built to Serve, the G&A way.



CMA Hyundai of Lynchburg — Photo: Property of Glass & Associates, Inc.



Do Calvary Luxury Lofts — Photo: Property of Glass & Associates, Inc.

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PROJECT PROFILE

Project: Women's Health of Central Virginia Clinic Expansion

Location: 114 Nationwide Drive Lynchburg, VA 24501

Contact: Dr. Christine Marraccini

Architect: Glass & Associates, Inc.

Size: 1 story 12,502 sq ft

Final Cost: \$3,650,000 Project completed within budget

Contract Delivery Method: design-build

Contract Time: 365 Days

Date Completed: 1/2025

Project Narrative

After completing a renovation for them, Women's Health of Central Virginia contacted us to design and construct an expansion to their existing, allowing them to continue to grow their busy practice. The expansion consisted of two clinical pods, each serving eight patients at a time, an ultrasound pod serving five patients at a time, as well as a large office suite, which enabled all their office staff to be reunited under the same roof after previously housing many of them at an office across town.

Climate control was a major concern in their existing space. We designed the single-sloped roof system and bearing height to allow sufficient space to run ductwork, and new, energy-efficient HVAC systems were designed to allow more control over the new space. Maintaining patient privacy through limiting sound was also taken into account through the use of STC-46 rated walls, sound seal hardware, and batt insulation above ceilings at patient care spaces and provider offices.

Exterior materials were chosen to complement the existing facility. Using two different types of brick allowed the addition to play off the masonry used on the existing building without competing. Windows and storefront doors were able to be matched to the existing ones to unify those elements between both buildings.

Because their existing facility didn't have a sprinkler system, the square footage allowed to be added onto the building was limited, and exit corridors and the waiting area were required to be separated from the rest of the addition and existing building by a 1-hour fire barrier.





*We are thankful for everyone that
has contributed to our success.
We look forward to many more years together.*

Nationally Recognized Facilities:

Craft Hyundai - 2012 Mesco Building Solutions Building Design Award

LaHaye Recreation and Fitness Center - Outstanding Design, 2017 Athletic Business Architectural Showcase;
2017 American Schools & University Architectural Portfolio

LaHaye Ice Center - Outstanding Design, 2018 Athletic Business Architectural Showcase;
2018 American Schools & University Architectural Portfolio

Liberty University Indoor Track Complex - Outstanding Design, 2019 Athletic Business Architectural Showcase;
2019 American Schools & University Architectural Portfolio

Liberty University Aquatics Facility - One of 29 facilities recognized in the 2019 Athletic Business
Aquatic Design Portfolio

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